

A CONCIERGE APPROACH TO COMMERCIAL REAL-ESTATE TRANSACTIONS

ABOUT US

Proper Title is a full service title insurance company that has a history and unique approach to commercial and new construction projects. Our goal is to provide individualized solutions and exceptional experience for all developers, builders, lenders, attorneys and real estate professionals.

In order to fulfill this approach to the business, Proper Title has a team of highly skilled and tenured employees. Our dedicated commercial team is focused on treating each transaction professionally as we strive to understand the transaction itself and your business needs. We develop customized solutions to give you the best possible product and service.

Timing and efficiency are key to all successful transactions. We are well aware of the speed of today's business, as we are sure to be responsive and available at all times. Proper Title's goal is to provide not only an incredible product, but a product delivered in a timely manner.

Proper Title truly values the opportunity to earn your business. We are committed to providing the perfect mix of efficiency, service and knowledge to meet your business needs, creating a business experience that is second to none.

LIST OF SERVICES

COMMERCIAL TITLE INSURANCE

We offer buyers, lenders and developers a one-stop shop for all commercial title needs while also protecting against losses from title issues. A safe and successful real-estate transaction is created at every opportunity.

COMMERCIAL CLOSING AND ESCROW SERVICES

Proper Title offers closing and escrow services from the simplest to the most complex commercial transaction. We are focused on making sure we have a proper purchase contract extension and flawless property ownership transfer. We pride ourselves on ensuring that every transaction leads to a successful commercial closing from the distribution of funds to final document recording.

ADDITIONAL SERVICES:

- * Construction Disbursing and Mechanic Lien Waiver Examinations
- * Recording and Special Projects
- * 1031 Exchange
- * UCC Insurance
- * Commercial Foreclosure Services
- * Subdivision and Zoning Assistance

Please contact our knowledgeable management team for any inquiries regarding pricing and additional commercial service.



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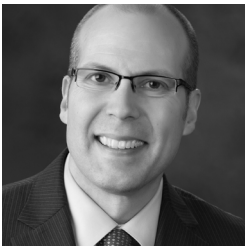
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MEET THE PROPER TITLE COMMERCIAL MANAGEMENT TEAM



KIM O'DONNELL • kodonnell@proptitle.com / 312.833.2093

Kim joined the team in early 2015. She previously spent 19 years with Chicago Title Insurance, marketing title insurance and escrow services to the Chicago area's leading developers, attorneys, investors, lenders and mortgage brokers. In that role, she developed major accounts and is well versed in transactions from 1 million to 200 million dollars. Her experience with the largest title insurance underwriter in the nation gives her a unique perspective in this business and, most notably, where the industry can improve. She also sits on the Board for the Homebuilders Association of Greater Chicago and Random Acts of Flowers.



SAM SHIEL • sshiel@proptitle.com / 312.758.4059

Sam is a title industry veteran with over 26 years of experience as a title examiner, underwriter and legal counsel. Sam also spent 2 ½ years working for the State of Illinois as Deputy General Counsel and Title Supervisor for the Illinois Department of Financial and Professional Regulation. Sam has served as a court appointed receiver for a title insurance agency and has guest lectured for various industry groups. Sam is a longstanding board member of the Illinois Land Title Association and has served on numerous committees during his tenure.



SHIRLEY WRIGHTSELL • swrightsell@proptitle.com / 312.967.0813

Shirley has joined Proper Title as a senior escrow officer and manager, where she will lead the administration of construction escrows for commercial, residential and retail development. Shirley has been in the title insurance industry for more than 30 years with Near North National Title and Chicago Title Insurance Company. She has worked with lenders, developers, contractors, and attorneys to help ensure a smooth process from beginning to end. Shirley managed the construction escrow for transactions such as the United Center, US Cellular Field, and Sears Tower.



PATRICK KENNEDY • pkennedy@proptitle.com / 312.702.2782

Patrick brings nearly 20 years of experience in oversight of commercial real estate closings to the role of commercial closing manager at Proper Title. Patrick is proficient in virtually every type of property, and works with all sizes of lenders, law firms, and local governments, as well as federal agencies. There isn't a situation he hasn't seen, or cannot efficiently handle for a client, as reflected by his receipt of Fidelity National Financial's President's Award from 2004 through 2010.



BETH LASALLE • blasalle@proptitle.com / 312.429.4955

Beth recently joined Proper Title as a senior commercial escrow closer. She brings more than 32 years of experience in the title insurance industry to the firm. Over the course of her career, she has served in various escrow services roles, most recently as a senior commercial escrow officer at Chicago Title & Trust Company. In that position, LaSalle managed multiple escrow accounts, working closely with lender, buyer and seller counsel, as well as underwriting teams. She earned her bachelor's degree from Indiana University.

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